

| January 01, 2012 9:30AM |            |           |                       |     |        |                      |     |       |                       |     |       |
|-------------------------|------------|-----------|-----------------------|-----|--------|----------------------|-----|-------|-----------------------|-----|-------|
| CITY                    | ACTIVE     |           | MAXIMUM (List Price)  |     |        | MEDIAN (List Price)  |     |       | MINIMUM (List Price)  |     |       |
| BELMONT                 | 27         |           | \$ 1,550,000.00       |     |        | \$ 813,700.00        |     |       | \$ 499,000.00         |     |       |
| BURLINGAME              | 21         |           | \$ 3,499,943.00       |     |        | \$ 1,699,000.00      |     |       | \$ 499,000.00         |     |       |
| FOSTER CITY             | 11         |           | \$ 1,299,000.00       |     |        | \$ 1,080,000.00      |     |       | \$ 745,000.00         |     |       |
| HILLSBOROUGH            | 32         |           | \$ 43,888,000.00      |     |        | \$ 3,259,166.00      |     |       | \$ 1,360,000.00       |     |       |
| REDWOOD SHORES          | 6          |           | \$ 1,225,000.00       |     |        | \$ 1,024,475.00      |     |       | \$ 775,000.00         |     |       |
| SAN MATEO               | 66         |           | \$ 2,100,000.00       |     |        | \$ 687,500.00        |     |       | \$ 376,000.00         |     |       |
| <b>TOTAL</b>            | <b>163</b> |           |                       |     |        |                      |     |       |                       |     |       |
| CITY                    | PENDING    |           | MAXIMUM (List Price)  |     |        | MEDIAN (List Price)  |     |       | MINIMUM (List Price)  |     |       |
| BELMONT                 | 12         |           | \$ 1,495,000.00       |     |        | \$ 822,500.00        |     |       | \$ 550,000.00         |     |       |
| BURLINGAME              | 17         |           | \$ 2,899,982.00       |     |        | \$ 940,500.00        |     |       | \$ 595,000.00         |     |       |
| FOSTER CITY             | 10         |           | \$ 998,899.00         |     |        | \$ 904,500.00        |     |       | \$ 359,500.00         |     |       |
| HILLSBOROUGH            | 6          |           | \$ 4,399,000.00       |     |        | \$ 2,125,000.00      |     |       | \$ 1,399,000.00       |     |       |
| REDWOOD SHORES          | 5          |           | \$ 1,009,400.00       |     |        | \$ 879,000.00        |     |       | \$ 699,950.00         |     |       |
| SAN MATEO               | 95         |           | \$ 2,199,000.00       |     |        | \$ 550,000.00        |     |       | \$ 199,000.00         |     |       |
| <b>TOTAL</b>            | <b>145</b> |           |                       |     |        |                      |     |       |                       |     |       |
| CITY (Dec. C.O.E.)      | SOLD       | over/=    | MAXIMUM (Sales Price) |     | Diff.  | MEDIAN (Sales Price) |     | Diff. | MINIMUM (Sales Price) |     | Diff. |
| BELMONT                 | 13         | 4         | \$ 1,225,000.00       | (-) | \$125K | \$ 885,000.00        | (-) | \$15K | \$ 499,000.00         | (=) | \$0   |
| BURLINGAME              | 10         | 3         | \$ 1,888,888.00       | (+) | \$101K | \$ 1,175,000.00      | (-) | 1+/1- | \$ 785,000.00         | (-) | \$14K |
| FOSTER CITY             | 8          | 2         | \$ 1,100,000.00       | (-) | \$49K  | \$ 982,500.00        | (-) | 2x    | \$ 825,000.00         | (-) | \$24K |
| HILLSBOROUGH            | 4          | 1         | \$ 2,200,000.00       | (-) | \$75K  | \$ 1,957,500.00      | (+) | 1+/1- | \$ 1,725,000.00       | (-) | \$25K |
| REDWOOD SHORES          | 1          | 0         | \$ 810,000.00         | (-) | \$20K  | \$ 810,000.00        | (-) | \$20K | \$ 810,000.00         | (-) | \$20K |
| SAN MATEO               | 38         | 13        | \$ 1,700,000.00       | (-) | \$49K  | \$ 703,750.00        | (-) | 2x    | \$ 350,000.00         | (-) | \$10K |
| <b>TOTAL</b>            | <b>74</b>  | <b>23</b> |                       |     |        |                      |     |       |                       |     |       |

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Source: MLS Listings Inc. Pro Edition as of date referenced above. SFRs only.  
 Prepared by Peter Aiello Coldwell Banker/S.M.  
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